



# WATER AT WORK MINISTRY ANNUAL REPORT

20  
23









**TRANSFORMING  
LIVES IN THE  
DOMINICAN REPUBLIC  
BY ESTABLISHING  
SUSTAINABLE CLEAN  
WATER BUSINESSES  
WITH LOCAL CHURCHES  
AND MINISTRIES TO  
ADVANCE THE  
KINGDOM OF GOD**

2023



A YEAR OF  
**GOING  
DEEPER**



First, thank you to all of you who donated, prayed, and traveled to bring clean, safe water to the poorest communities of the Dominican Republic. You are the reason people are being served and thanksgiving rises to God through your efforts.

The year of 2023 featured many examples of how the Water at Work mission is “going deeper” in our pursuit of our mission to bring clean, safe water to the people of the Dominican Republic. As we have learned, there is much more to building a sustainable business than just putting up the building and installing the water process. Increasingly we find that we need to build our infrastructure to ensure the water plant can succeed. In 2023, that meant drilling two new wells, installing two new generators, a transformer, and one new power line. On the operational side, we find developing the people who will run the water plant and conduct the business to be the greatest challenge. We are deeply engaged in guiding, educating, and inspiring the water plant leaders, operators, delivery drivers, and assistants to make their businesses successful. There is nothing easy or simple about achieving our goals.

Our greatest strengths continue to be you, the faithful donor, coupled with the quality and dedication of our Dominican personnel at Fundacion Water at Work, our Dominican non-profit arm. Without you, and the wonderful people at Fundacion, we would not be able to succeed in bringing clean water to people or making known the name of Jesus Christ.

A handwritten signature in white ink that reads "Dan Blevins". The signature is written in a cursive, flowing style.

Dan Blevins  
Executive Director

# 8 WATER PLANTS

purify an average of 17,209 gallons of water every operating month. Water plant businesses are efficient and sustainable solutions that provide affordable clean water to thousands of people.

# 447 DONORS

are currently invested in the mission of clean, safe water and YOU are one of them! Thank you for giving to bring tangible hope to the people of the Dominican Republic.

# 78 MONTHLY DONORS

have committed to our Fountain, a community of monthly donors that supports our operations across the Dominican Republic.

# 300 PEOPLE SERVED

through our mobile dental care clinics and our WASH (Water, Sanitation, and Hygiene) educational programs led by Dr. Rosmery Vilorio.

# 2023

## HIGHLIGHTS

### **6 JOBS CREATED**

with each water plant. The water plant business is partnered with a church or faith-based ministry in the DR. An average of six new jobs are created with each plant, not counting numerous water resellers who expand the reach of these businesses.

### **1,000 PEOPLE REACHED**

through each water plant business. They are not only reached with clean water, but also the Living Water of Jesus through their local church.

**NONE OF THIS IS  
POSSIBLE WITHOUT YOU**



**BECAUSE OF YOU  
PEOPLE LIKE  
ESMERALDA  
& DARLENYS  
WILL HAVE  
HEALTHIER,  
SAFER FUTURES.**



# 20 23

## DR OPERATIONS

### **Improvements in Technology**

At Water at Work Ministry, our core commitment is to maximize the impact of your generous contributions in the Dominican Republic. A shining example of this dedication is Fundacion Water Work, our local Dominican team. They spearhead innovative water projects, implement advances in technology and operations, and provide crucial support and oversight to existing water facilities. They take proactive measures to ensure consistent access to clean and safe water for those in need. Note the strides we've taken in enhancing our water plant technology this year resulting in increased efficiency and the delivery of superior quality water.





## **RO (REVERSE OSMOSIS)**

Most of our water plants are now operating sophisticated RO systems which can produce over 1,400 gallons of clean, safe water per hour. The water produced is very low (< 20 ppm) in TDS (Total Dissolved Solids) and meets the discerning tastes of the consumers.

## **OZONE GENERATION FROM PURE OXYGEN**

Ozone is a powerful disinfectant for water that leaves no byproducts except oxygen. We generate ozone (O<sub>3</sub>) from pure, dry oxygen which is supplied in cylinder tanks (green and yellow cylinder in photo). Previously we had struggled to create dry air to feed to the ozone generators. Using dry oxygen from cylinders has allowed us to produce much more ozone using much less energy and to nearly eliminate maintenance issues with the ozone generators.



## **AUTOMATIC BOTTLE FILLING**

We installed our first automatic bottle filling line in 2023 at the Villa Magante plant. Two more of these filling lines will be installed in 2024 at other plants. These units fill four bottles simultaneously in about thirty seconds. That gives us a production rate of over 400 bottles per hour.

# DENTAL CARE CLINICS AND WASH EDUCATION

WATER, SANITATION AND HYGIENE

Mobile dental care clinics have become an important feature of our existing WASH educational programs. In 2023, these dental clinics served over 300 people who would normally not see a dentist all year. The clinics are conducted by our staff dentist, Dr. Rosmery Vilorio, and some of her dental colleagues. Many people expressed gratitude for this program and shared that this was a blessing to their families and community.

Our WASH educational program continued this year to serve our water plant communities. The program educates people about the importance of consuming clean water and following good hygiene practices like proper handwashing.

Our local staff has hosted multiple dental clinics and WASH programs across the country, all of which have been funded by generous donors like you. Thank you for providing not just clean water, but education and dental care as well!







# WE MADE PROGRESS THIS YEAR

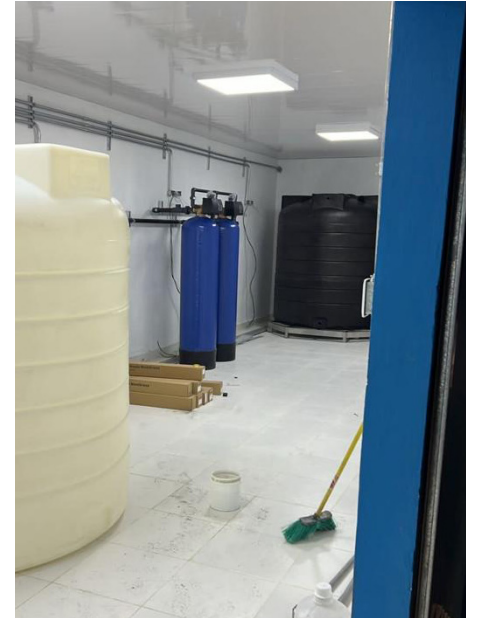


**OCTOBER 2023**



**DECEMBER 2023**





Our water treatment facilities underwent substantial improvements, including the comprehensive refurbishment of our longstanding plant and the integration of cutting-edge equipment at Dona Ana.

These enhancements included the installation of an automatic bottle filling line which will provide a big boost to productivity. The number of bottles that can be filled on a daily basis will quadruple. This increased capacity will allow the Doña Ana plant to serve many more people.

Before a water plant became a part of Rosa's community, she relied on a homemade system to collect rainwater in a barrel outside her home. Every day, she would diligently boil the water, investing precious resources to ensure its purity for drinking. The rainwater, however, presented its share of risks with dirt, contaminants and bacteria.

When the Villa Magante plant finally opened in her neighborhood, a wave of gratitude washed over Rosa. There was a sense of relief, knowing she no longer had to depend on the challenging routine she had developed. Her daily life has been positively impacted by having a water plant near her home. Rosa is grateful for this reliable source of clean water and the sense of peace it has brought to her family.

# MEET ROSA









This was a tough year for Margarita. She became the sole provider for her family after her husband was diagnosed with cancer. Margarita became a water reseller for our Mision de los Siete water plant in the village of Doña Ana. She began storing water at her home and selling it to her neighbors and people who lived farther away from the plant. Margarita was able to make enough profit which allowed her to stay home and care for her sick husband and her young grandchild.

**MEET  
MARGARITA**





**MEET ARIEL**

“From the moment Ariel joined our Fundacion team, he immediately showed leadership. He was a quick learner and understood how to operate the water plant in Mella. Our team was blessed and highly impressed by his initiative and reliability. We realized he would be a great trainer for operators at the other water plants. In this role he has provided more in-person supervision and guidance to current and new water plant employees. We are grateful to God for answering our prayers for someone like Ariel and the work that he has been doing to help us improve and stay consistent with our operations.”

- Juan Luis Vilirio, Director of Operations

“The Fundacion has allowed me to work as an operator in other water plants and I will be eternally grateful. Thanks to this job I have been able to support my daughter and wife. Without these types of projects that provide us opportunities to learn other trades I don’t know what would become of us, the young people in our country who have so few opportunities. I genuinely appreciate the implementation of these projects in our communities. God bless you!”

- Merquin “Ariel” Cena, Training Specialist



# FINANCIALS

We are an ECFA-approved organization and hold to high standards of integrity when it comes to financial transparency.

Your generous gifts to Water at Work Ministry are accredited by:



	2020	2021	2022	2023
Donations				
4000 — Contributed Support				
4001 — Individ, Sm Bus Contributions	\$ 144,377	\$ 278,647	\$ 288,025	\$ 309,333
4002 — Corporate Contributions	\$ 10,260	\$ 7,538	\$ 23,804	\$ 11,124
Total 4000 — Contributed Support	\$ 154,637	\$ 286,186	\$ 311,830	\$ 320,457
4300 — Direct Public Support				
4330 — Foundation and Trusts	\$ 197,525	\$ 178,150	\$ 234,859	\$ 349,546
4340 — Nonprofit Organizations	\$ 27,450	\$ 80,626	\$ 42,498	\$ 172,877
Total 4300 — Direct Public Support	\$ 224,975	\$ 258,776	\$ 277,675	\$ 522,423
Total Donations	\$ 379,613	\$ 544,962	\$ 589,505	\$ 842,880
Gross Margin	\$ 379,613	\$ 544,962	\$ 589,505	\$ 842,880
Expense				
6000 — Operations & Management				
Total 6090 — Business Expenses	\$ 4,427	\$ 6,120	\$ 7,595	\$ 7,225
Total 6100 — Personnel Expenses	\$ -	\$ 32,611	\$ 90,876	\$ 130,358
Total 6210 — Contract Services	\$ 2,030	\$ 3,374	\$ 2,330	\$ 2,030
Total 6500 — Operations	\$ 9,242	\$ 16,880	\$ 19,067	\$ 18,496
Total 6510 — Other Types of Expenses	\$ 2,765	\$ 4,089	\$ 7,338	\$ 7,513
TOTAL Operations and Management (US)	\$ 18,464	\$ 63,074	\$ 127,206	\$ 165,623
Program Expenses				
7026 — Vehicle Repairs	\$ -	\$ -	\$ 4,717	\$ -
7036 — Community Loan	\$ -	\$ -	\$ 5,000	\$ -
7035 — Bottles	\$ -	\$ 11,265	\$ 34,831	\$ 16,017
7025 — Vehicle Purchase	\$ -	\$ 22,000	\$ 46,429	\$ 30,904
7055 — Project Construction	\$ -	\$ 167,107	\$ 218,857	\$ 429,041
7010 — Travel and Meetings	\$ 6,519	\$ 6,337	\$ 6,518	\$ 8,249
7030 — Program Tools / Supplies	\$ 6,792	\$ 3,973	\$ 33,341	\$ 868
7040 — Evangelism	\$ -	\$ -	\$ -	\$ -
7045 — Missionary Expenses	\$ -	\$ 8,715	\$ 1,400	\$ -
7050 — General Operations	\$ 208,864	\$ 119,491	\$ 196,307	\$ 158,797
7070 — Program Shipping	\$ 1,660	\$ 455	\$ 658	\$ 1,288
TOTAL Program Expenses (DR)	\$ 223,834	\$ 339,344	\$ 548,058	\$ 645,164
8000 — Fundraising				
8040 — Promotional Material	\$ -	\$ 2,704	\$ 2,358	\$ 552
8010 — Fundraising Fees	\$ 1,076	\$ 1,259	\$ 1,039	\$ 924
8020 — Event Catering	\$ 1,371	\$ 1,695	\$ -	\$ -
8030 — Venue Rental	\$ -	\$ 5,409	\$ 8,574	\$ 7,290
8000 — Fundraising - Other	\$ 12,000	\$ 5,860	\$ 70	\$ 5,065
TOTAL Fundraising (US)	\$ 14,447	\$ 16,927	\$ 12,041	\$ 13,831
Total Expense	\$ 256,745	\$ 419,346	\$ 687,306	\$ 824,617
Net Income	\$ 122,867	\$ 125,616	\$ (97,801)	\$ 18,263

**YOU GAVE TOWARDS**

**\$834**

**GRANTS = 24%**

**FUNDRAISING CAMPAIGNS = 32%**





# CLEAN WATER IN 2023

# 4,829



**FOUNTAIN MEMBERS = 3%**

**MATCHING GIFTS = 26%**

**OTHER = 15%**

# GALLONS

PRODUCED LOCALLY BY EACH  
WATER PLANT BUSINESS IN 2023

**AGUA  
BEN**

EST. 2018



**AGUA VILLA  
MAGANTE**

EST. 2014



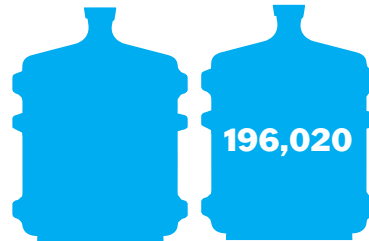
**AGUA  
OLIVIA**

EST. 2018



**YAQUE  
DEL SUR**

EST. 2017



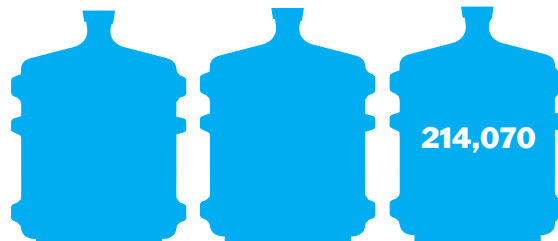
**FUENTE DE  
ESPERANZA**

EST. 2020



**AGUA BRISAS  
DEL MAR**

EST. 2022



**AGUA  
FONDE NEGRO**

EST. 2021



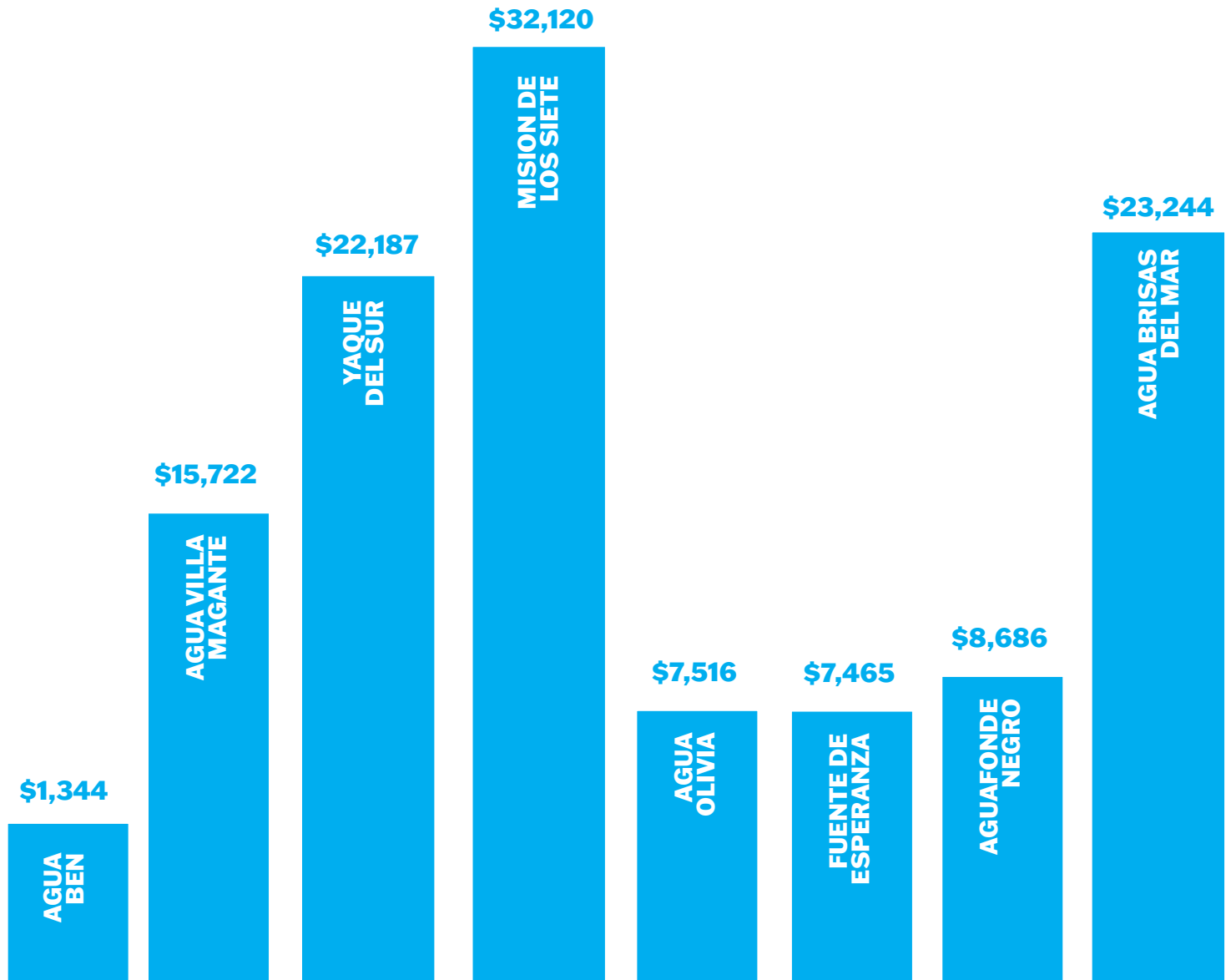
**MISION DE  
LOS SIETE**

EST. 2018



# REVENUE

GENERATED LOCALLY BY EACH  
WATER PLANT BUSINESS IN 2023





# FOUNTAIN DONOR

HIGHLIGHT



# DEDICATED MONTHLY DONOR

# ANNE RENE SLACIS

Anne has been a faithful supporter of our water plants in the DR since 2017. “Ever since traveling to the Dominican Republic myself, I have felt called to continue to support the ministry and the incredible work it does. The Water at Work team has a deep passion for being the hands and feet of Jesus, and I feel honored to play a role in providing clean water and the Gospel to those in need. By incorporating giving into my monthly budget, I can bless others just as I have been blessed.” We are encouraged by committed Fountain members like Anne.

Fountain Donors are dedicated individuals who generously contribute a fixed amount of money each month. They play a crucial role in sustaining our organization’s operational expenses. This community of monthly givers is driven by a deep passion to consistently make a positive impact in the lives of others. Their ongoing support not only blesses individuals regularly but also serves as a cornerstone for our growth and future project planning, thus providing the basis for sustained success.

# GENEROUS MATCHING DONORS

# GREG & MARY THOMPSON

In 2018, Greg and Mary Thompson connected with us through the National Christian Foundation. Since then, they have generously supported our ministry by matching all of our major fundraising campaigns by 50%. Their incredible generosity is driven by their belief in universal access to clean water. They strongly advocate for sustainable community improvement through a structured business model. Greg and Mary believe their giving improves many lives in the Dominican Republic. We're grateful for this devoted couple's support and their commitment to clean water and the Gospel of Jesus.

Interested in becoming a matching donor like Greg and Mary or a monthly donor like Anne? Reach out today! Email us at [info@wateratworkministry.org](mailto:info@wateratworkministry.org).

# MATCHING DONOR

HIGHLIGHT





# EVENTS THAT MADE AN IMPACT

## **GOLF4WATER**

In September of 2023, over 100 supporters gathered together at TopGolf in Alpharetta, GA for a fun evening of golf and fellowship. Together, they raised over \$85,000 through fund-a-need donations and auction purchases. This year we were also delighted to have fifteen sponsors who graciously paid for all aspects of the evening, from the dinner buffet to the hole-in-one contest. Every dollar raised from this signature event funds critical water projects for the following year!

Are you in the Atlanta area?

We welcome you to join us at our next TopGolf fundraiser!

# BINGO4WATER

In August of last year, dedicated volunteers from the Cresswind Community at Lake Lanier coordinated a Bingo fundraising event for Water at Work. Almost 100 people attended and raised a total of \$3,500 for clean water. One thing we loved about the event was its low cost creativity. Prizes consisted of donated gift cards and "garage sale" type items that residents contributed.

Winners went home with an eclectic variety of goods including wine, home decor, baked goods, and more! Everyone had a great time.

Are you interested in hosting a community fundraiser for Water at Work? Whether it's a bingo night, walkathon, or kids' lemonade stand, we love it when our supporters become fundraisers on our behalf. Reach out to us today to see how we might help.



## MORE WAYS TO HELP

This past year the student ministry at Peachtree Corners Baptist Church as well as an adult Sunday School class from Simpsonwood United Methodist Church purchased and assembled WASH bottles to send to children in the Dominican Republic. Each bottle contains a toothbrush, toothpaste, soap, and shampoo as well as a coloring sheet, crayons, and a piece of candy. These bottles are given out at every WASH program and dental clinic. The kids (and adults!) are always delighted to receive them!

Interested in participating in this hands-on project? We make assembling WASH bottles easy with all of the instructions online.



# PRICELESS PARTNERS

## CHURCHES

Connect Community Church

Grace United Methodist Church

Mount Pisgah Church

Parkway Presbyterian Church

Simpsonwood United  
Methodist Church

St. Margaret Mary Church

## GRANTS

Chapman Foundation- \$10,000

Permanent Endowment Fund  
of Moody Methodist Church - \$67,326

Rotary International and the  
North Texas Pioneers Rotary Club - \$122,450

## EVENT SPONSORS

Bardi Heating & Air

Bulldog Water

Butler Home Inspectors

Charlie & Lisa Gray

Dewey Luong - Compass Real Estate

Kuma Pest Control

Larry Sliauter Associates

Orange

Preston CPA

Quality Closets

SEC Industrial

Silver Dollar Press

Southern Power Experts

Valentine Enterprises

Zurn Plumbing



# FOUNTAIN DONORS

Abraham Wang  
Al Williams  
Alexis Kleefisch  
Angie O'Farrell  
Anne Reneslakis  
Beth Laury  
Bill Woltjen  
Bill Fuller  
Blake & Debbie Benedict  
Buzz Bernard  
Byron Bradley  
Carey Mackesey  
Carla Haack  
Carol Ip  
Caroline Koo  
Casey & Alaina Richards  
Craig Maskil  
David & Jill Felts  
David & Valerie Sansbury  
David Tirsell  
Deborah Zinn

Derrel & Jan Emmerson  
Dian Johnson  
Drew & Jessa Swearingen  
Eileen Kelly  
Eleanor Brazell  
Frank & Ellen Stringer  
Fred & Barbara Kincaid  
Fred T Sullivan  
Gail Stanton  
Gnanaraja Elango  
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Jeff & Grace Huang  
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Jim & Anne-Marie Blevins  
Jim & Julie Philpott  
John & Amy DeVillez  
Jose Marquez  
Judie Batterman

Larry Sliauter  
Lauren Rizzo  
Mary & Darrell Woulf  
Melinda Fink  
Michael and Cassandra Caton  
Mitch Fenbert  
Myron Downs  
Patrick & Tonya Borders  
Patti Pease  
Phillip & Zenia Chen  
Rachel Santiago  
Rebecca Chang  
Richard & Helen Cortland  
Rick Turner  
Robert & Holly Kornegay  
Ron & Renee Parker  
Russell McNair  
Ryan & Lesley Heath  
Spencer & Becka Flaim  
Stephen & Teresa Nichols  
Stephen Chang

Steven & Mei Fan  
Susan Young  
Tim & Joyce Dalrymple  
Tim Cusick  
Tim Sullivan  
Tom & Sue Flaim  
Tyler Flaim  
Velma Lockhart  
Walter King  
William Kane

## MAJOR DONORS

### **\$20K AND ABOVE**

David and Kami Hershberger  
Greg and Mary Thompson  
Jim and Jenifer Cusick  
Kevin and Karen McAdams  
Matthew and Annalisa Blevins  
Matthew and Doris Geller  
Tom and Sue Flaim

### **\$10K AND ABOVE**

Ben and Jennifer Yin  
Dave and Fiona Cormack  
Jean and Tracy Joseph  
Stephen and Aimee Welch

### **\$5K AND ABOVE**

Angela O'Farrell  
Anne Reneslakis  
James and Diana Chen  
Jeffrey Miller  
John Burkhalter  
Karen Perkins Solcher  
Mitch Fenbert  
Nelson and Karen Yang  
Sam and Carolyn Magruder

### **\$2K AND ABOVE**

Alfred Chambliss  
Bryan Beach  
Burke Robinson  
Buzz Bernard  
Byron Bradley  
Casey and Alaina Richards  
Charles and Lisa Gray  
Charley and Julie Malmquist  
Christopher Bohrer  
Dan and Susan Blevins  
David and Valerie Sansbury

Ivy Ann Ku  
Jon and Margaret Reneslakis  
Larry and Bettie Sliauter  
Mark Nestle  
Melissa Preston  
Omar Keith Helferich  
Patrick and Tonya Borders  
Ron and Renee Parker  
Ryan and Lesley Heath  
Tim and Katy Fenbert  
Tyler Flaim

# CONNECT WITH WATER AT WORK MINISTRY

EMAIL: [INFO@WATERATWORKMINISTRY.ORG](mailto:INFO@WATERATWORKMINISTRY.ORG)

WEBSITE: [WATERATWORKMINISTRY.ORG](http://WATERATWORKMINISTRY.ORG)

FACEBOOK: [@WATERATWORK](https://www.facebook.com/WATERATWORK)

INSTAGRAM: [@WATERATWORKMINISTRY](https://www.instagram.com/WATERATWORKMINISTRY)

YOUTUBE: [WATER AT WORK MINISTRY](https://www.youtube.com/WATERATWORKMINISTRY)



# WATER ATWORK MINISTRY ANNUAL REPORT 2023

## BOARD OF DIRECTORS 2023

### **TOM FLAIM**

Founder & Board Chairman  
Civil Engineer  
Author

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Board President  
Regional VP at SAP

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Chief Financial Officer  
Board Member  
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Retired Design and Construction  
Project Manager