



**WATER AT WORK MINISTRY
ANNUAL REPORT**

2022




TRANSFORMING LIVES IN THE
DOMINICAN REPUBLIC
THROUGH **CLEAN WATER**
PRODUCTION PLANTS,
BUSINESS DEVELOPMENT,
AND ACCESS TO THE
GOSPEL OF JESUS.

DECADE IN REVIEW

"Ten years as Water at Work Ministry is incredible. God has truly blessed us with hundreds of supporters, volunteers, and prayer partners. I treasure and am grateful for each one. I have also been personally blessed by working with many, many dedicated individuals that have given their hearts and time to enable us to serve so many in the Dominican Republic.

The success of our water plant communities only emboldens me to dream of delivering an even greater impact. I pray God will continue to bless this adventure and one day no one in the poor, rural parts of the Dominican will be without access to clean, healthy water or the gospel of Christ Jesus."

Tom Flaim
Founder, Chairman of the Board of Directors
WATER AT WORK MINISTRY



THEN TO NOW



2012

1 CALLING

from God led Water at Work Ministry's founder to the Dominican Republic on a short-term mission trip. He witnessed a great need for safe, clean water which compelled him to pursue a long-term solution for the people.

2,500 PEOPLE

were served through over a dozen locations where simple water purification systems were installed. Each filter served approximately 165 people in a community. These people mostly lived in eastern or western communities in the Dominican Republic.

0 DONORS

were engaged when the organization began. The idea was to build a solid business model before seeking outside funding.

27 SIMPLE

water purification systems were installed as a solution for contaminated water. However they were limited in capacity and lifespan.

8 WATER PLANTS

have replaced those simple water purification systems. Water plants are a far more productive solution but at a higher cost. However, many more people can be reached with clean, safe water through them.

2022

10,000+ PEOPLE

and counting have been served through 8 water plant locations in 2022 where full water plant businesses have been established. These businesses are run by local ministries and serve approximately 1,250 people each. That is a 657% increase of people served per project than the original organization's model capacity!

3 WASH

(Water, Sanitation, and Hygiene) training events were conducted at 3 water plant communities for the first time by our Community Development Manager, Dr. Rosmery Vilorio.

663 DONORS

are currently invested in the mission of clean, safe water and YOU are one of them! Plus, 97 of those donors give monthly as a part of the Fountain, our community of monthly donors! Thank you for giving to bring tangible hope to the people of the Dominican Republic.

HOW WE STARTED ...

Although it was 2006 when Water at Work Ministry's founder visited the Dominican Republic and was called by God to invest in the mission of clean water, it wasn't until 2012 when Water at Work Ministry, Inc. was formally incorporated as a nonprofit organization.

Water at Work Ministry began addressing the immense need for water in the country with simple purification systems installed at local churches and schools. However, it soon became evident that these small systems were a short-term fix with too many limitations.

With a vision to serve the whole country, this wasn't the right approach.

WHERE WE ARE NOW

The new vision is for a more robust, long-term solution that is both locally led and financially sustainable.

With that in mind, in 2014 the organization established a local, Dominican non-profit, Fundación Water Work, to build water plants, assist with decision making, planning, and execution of services.

This was a crucial step in the journey to developing the reliable and effective model the organization uses today.

Now our focus is on sustainability and scaling of the businesses in order to impact more people across the country.



Pictured: Dominican Staff 2022 and Consuelo Pastor (Left to Right): Dan Blevins - Executive Director, Mariela Perez - General Director, Chinito Melo - Compliance Officer, Rosmery Vilorio - Community Development Manager, Juan Luis Vilorio - Director of Operations, Pastor Julio. (Not pictured: Jam Nivar - Data Analyst and Jofiel De Jesus - Mechanic)

STEPS TO SUCCESS

1

Solid Partners

In areas where safe water is scarce, finding and developing solid, Gospel-centered partnerships with communities is the first step.

2

Stellar Donors

You and compassionate, generous people like you donate, organize fundraisers, obtain company matches and rally your churches all for the sake of clean water.

3

Certified Builds

Once all the funds for a project are raised, it is time to build a water plant! Each plant includes a reverse osmosis purifying system and meets all local Health Department standards. Our plants are built to last.

4

Local Teams

Our Dominican staff finds hardworking people from the local communities to employ. They also train them to maintain and manage the water plant business efficiently.

5

Local Businesses

Once the water plant and team are ready to go, the water plant opens for business, selling and delivering the water to people in need at a price they can afford. See each water plant's results on the following pages!

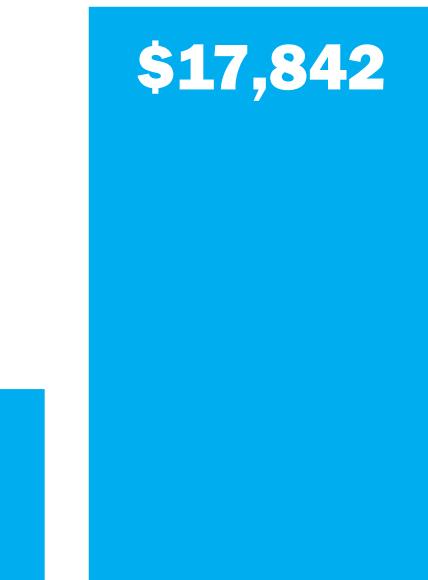
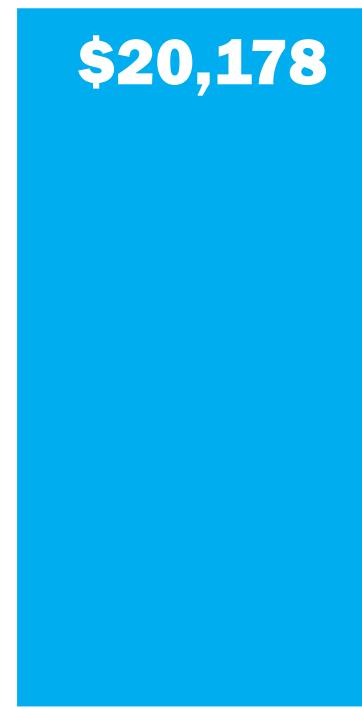


NEWEST WATER
PLANT OPENS
FOR BUSINESS

2022

REVENUE

GENERATED LOCALLY BY EACH WATER PLANT BUSINESS IN 2022



Agua Villa Magante, Est. 2014



Agua Ben, Est. 2015



Yaque del Sur, Est. 2017



Mision de los Siete, Est. 2018



Agua Oliva, Est. 2018



Fuente de Esperanza, Est. 2020



Agua Fondo Negro, Est. 2021



Agua Brisas del Mar, Est. 2022



456,585

GALLONS

PRODUCED LOCALLY BY EACH WATER PLANT BUSINESS IN 2022

222,650

142,115

94,980

174,730

154,875

103,830

Agua Villa Magante, Est. 2014



Agua Ben, Est. 2015



Yaque del Sur, Est. 2017



Mision de los Siete, Est. 2018



Agua Oliva, Est. 2018



Fuente de Esperanza, Est. 2020



Agua Fondo Negro, Est. 2021



Agua Brisas del Mar, Est. 2022



MEET WILCENI

Wilceni is a hardworking young employee at the Mision de los Siete Water Plant in his home community of Doña Ana.

Before the Mision de los Siete Water Plant opened, Wilceni was studying in high school and had never worked a formal job. Wilceni describes the people he works with as family and is thankful for their helping hand.

Wilceni has been working at the water plant for a little over two years. Your giving provided employment experience for him at a pivotal time. Through his work, Wilceni earns a regular income he can rely on to help himself and his family stay hopeful and healthy.

Today, he dreams of pursuing a degree in industrial engineering. Your giving inspired his passion for this field. A job opportunity at the water plant became so much more to Wilceni than a job. It became an avenue through which he can achieve his dreams. Thank you for creating jobs to strengthen local economies in the Dominican Republic.





MEET ERICK

Erick (pictured center) is 12 years old and lives in the community of Villa Magante. He has gotten clean, safe water from the Agua Villa Magante Water Plant for half of his life.

Erick trusts the water from the water plant is safe to drink because it is connected to the church. He trusts the church because it is the house of the Lord. He also has confidence in the pastor that leads the water plant, Pastor Vilorio, as a man of integrity.

Providing clean water is a unique way local churches are reaching people with the Gospel. Plus, Erick knows that drinking clean, safe water keeps his body hydrated and in good health. What a double blessing!

When you give, you empower a local church to provide a much needed service in its community. You're helping kids like Erick stay healthy physically and spiritually through a church-based water plant like this one.

MEET MARIA

Maria (pictured left) has three children, Franyeli, Franchesco, and Francis. They live in the western community of Vista al Lago. Maria and her family have been getting clean, safe water from the Agua Ben Water Plant in Neiba for several years.

Before the Agua Ben Water Plant opened, Maria's family purchased water from another water business. However, the truck's deliveries were unreliable.

What's worse, the water they sold from the truck was very expensive and when her children drank it, it caused their stomachs to hurt. She was unsure of the water's quality and safety for drinking, but it was all she had access to for her family.

Once the Agua Ben plant opened, Maria's quality of life improved dramatically. She can now provide water to her children that does not make them sick, and she can count on the water trucks to deliver on schedule. Maria believes that the Agua Ben Water Plant will continue to serve her community for many years because of the great need for it from families like hers.

Your generosity makes affordable, accessible clean water a reality for families just like Maria's. Your gifts fund not only the construction of water plants, but also the trucks and bottles used to deliver this precious resource throughout poor communities in the Dominican Republic. Thank you for making all of this possible!



YOU GAVE TOWARDS CLEAN WATER IN 2022

\$558,950.5

EVENTS = 6%

FOUNTAIN MEMBERS = 13%

FUNDRAISING CAMPAIGNS = 41%

FIRST TIME DONORS = 9%

Your generous gifts to Water at Work Ministry are accredited by:

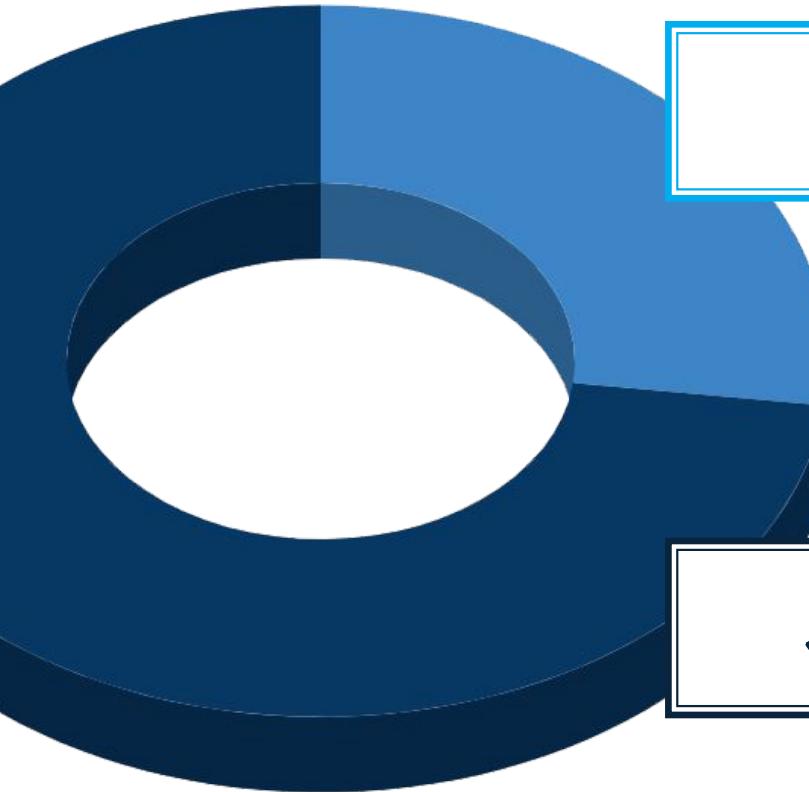


Charity Navigator



MATCHING GIFTS = 31%

YOUR GIFTS AT WORK



US OPERATIONS

Water at Work Ministry strives to honor your generosity in the most effective way possible. A portion of your gift is used to fund a small personnel staff, fundraising efforts, and travel to the field.

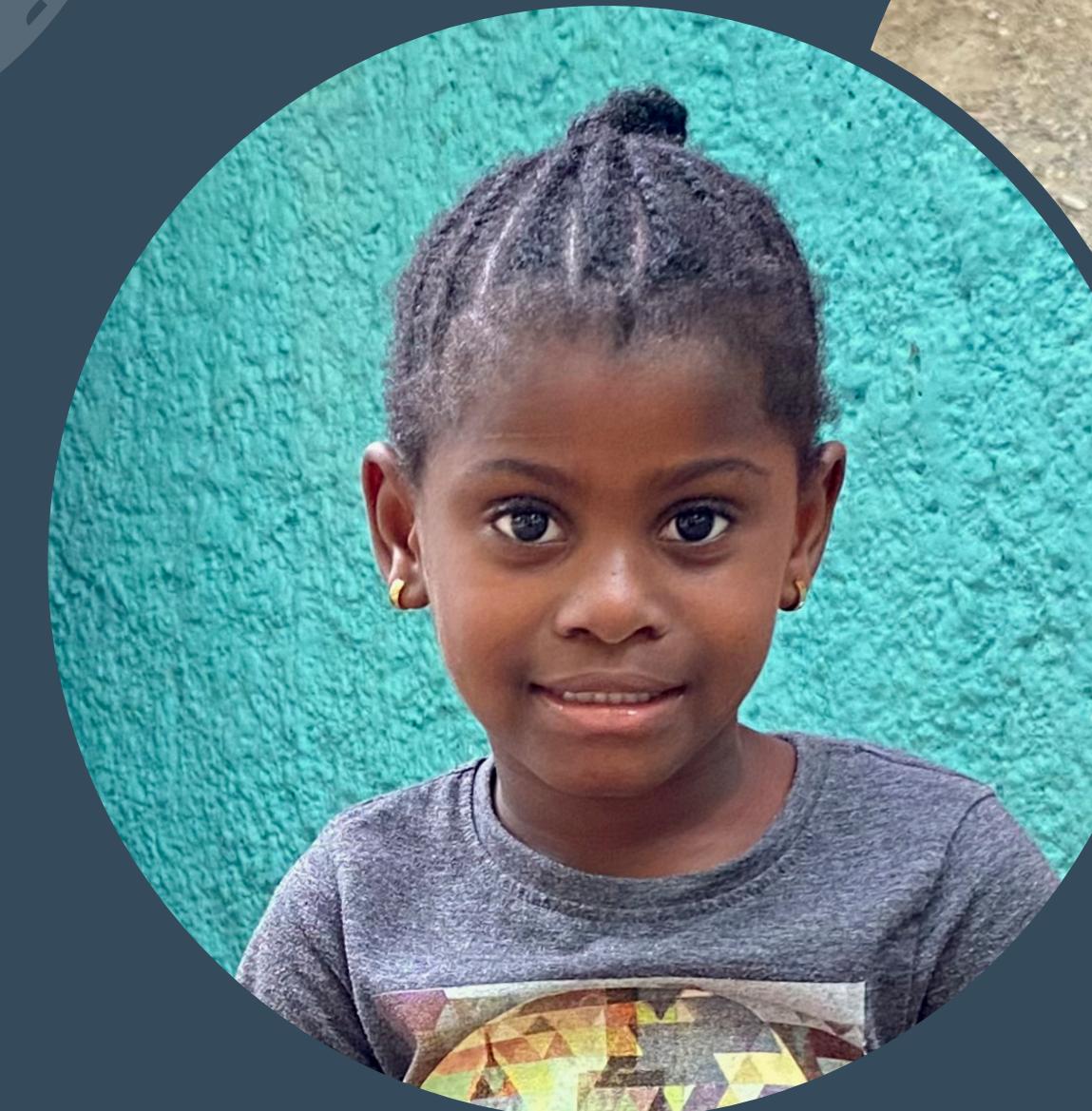
DR OPERATIONS

It is Water at Work Ministry's priority to use as much of your gift in the Dominican Republic as possible. Most of your gift is used to fund a local five-person staff, new water projects, and general program expenses that ensure people in need continue to receive safe, clean water on a regular basis in the Dominican Republic.

WATER AT WORK MINISTRY

	2019	2020	2021	2022
Donations				
4000 — Contributed Support				
4001 — Individ, Sm Bus Contributions	103,808.22	144,377.14	278,647.41	288,025.41
4002 — Corporate Contributions	2,109.74	10,260.28	7,538.46	23,804.24
Total 4000 — Contributed Support	105,917.96	154,637.42	286,185.87	311,829.65
4300 — Direct Public Support				
4330 — Foundation and Trusts	154,784.74	197,525.00	178,149.82	234,858.60
4340 — Nonprofit Organizations	48,276.48	27,450.13	80,626.38	42,497.50
Total 4300 — Direct Public Support	203,061.22	224,975.13	258,776.20	277,675.40
Total Donations	308,979.18	379,612.55	544,962.07	589,505.05
Gross Margin	308,979.18	379,612.55	544,962.07	589,505.05
Expense				
6000 — Operations & Management				
Total 6090 — Business Expenses	5,927.85	4,427.28	6,120.28	7,595.29
Total 6100 — Personnel Expenses	0.00	0.00	32,611.05	90,876.10
Total 6210 — Contract Services	2,030.00	2,030.00	3,373.66	2,330.00
Total 6500 — Operations	8,344.42	9,241.85	16,880.23	19,066.84
Total 6510 — Other Types of Expenses	4,712.03	2,764.66	4,089.23	7,337.94
TOTAL Operations and Management (US)	21,014.30	18,463.79	63,074.45	127,206.17
Program Expenses				
7026 — Vehicle Repairs	0.00	0.00	0.00	4,717.00
7036 — Community Loan	0.00	0.00	0.00	5,000.00
7035 — Bottles	0.00	0.00	11,265.00	34,831.00
7025 — Vehicle Purchase	0.00	0.00	22,000.00	46,429.00
7055 — Project Construction	0.00	0.00	167,107.00	218,856.96
7010 — Travel and Meetings	5,037.42	6,518.61	6,337.34	6,518.43
7030 — Program Tools / Supplies	2,565.24	6,792.01	3,973.43	33,341.00
7040 — Evangelism	1,000.00	0.00	0.00	0.00
7045 — Missionary Expenses	0.00	0.00	8,715.28	1,400.00
7050 — General Operations	261,465.00	208,864.00	119,491.00	196,307.10
7070 — Program Shipping	256.50	1,659.75	455.20	657.90
TOTAL Program Expenses (DR)	270,324.16	223,834.37	339,344.25	548,058.39
8000 — Fundraising				
8040 — Promotional Material	0.00	0.00	2,703.74	2,358.32
8010 — Fundraising Fees	40.78	1,076.39	1,259.39	1,038.67
8020 — Event Catering	1,097.10	1,370.92	1,694.51	0.00
8030 — Venue Rental	4,502.40	0.00	5,409.40	8,574.01
8000 — Fundraising - Other	0.00	12,000.00	5,860.00	70.00
TOTAL Fundraising (US)	5,640.28	14,447.31	16,927.04	12,041.00
Total Expense	296,978.74	256,745.47	419,345.74	687,305.56
Net Income	12,000.44	122,867.08	125,616.33	-97,800.51

**BECAUSE OF YOU
FAMILIES LIKE
ANGEL'S &
CRISTINA'S
WILL HAVE
HEALTHIER,
SAFER FUTURES.**



**YOU BOWLED
YOU SWAM
YOU GOLFED
YOU WALKED
SO THAT . . .**

3,317



**PEOPLE HAVE
CLEAN WATER!**

TOP PRICELESS PARTNERS



THOMAS SCIENTIFIC

Although they already sell water quality lab equipment to our water plants, Thomas Scientific aimed higher. In 2022, they decided to donate 1% of their sales of their Hach products during the month of March. That 1% turned into a whopping \$3,652 for the mission of clean, safe water!

CHICK-FIL-A VALPARAISO

Within one year of their grand opening, Chick-fil-A Valparaiso generously offered to run a week-long fundraiser where they donated all their large lemonade sales to the mission of clean, safe water totaling \$2,063. Thank you so much, Chick-fil-A Valparaiso!

MOUNT PISGAH UNITED METHODIST CHURCH

Mount Pisgah is an excellent example of a faithful partner. They have included Water at Work Ministry in their missions budget for seven years-giving over \$80,000! They've also sent missions teams to the field over the years (pictured).

LOVELY LANE UNITED METHODIST CHURCH

Lovely Lane in Iowa did more than just their typical Easter egg hunt this past spring. For Lent, they collected \$1,037 to donate to Water at Work Ministry too. We are so grateful for this lovely church community!

MATCHING DONOR HIGHLIGHT: JEAN & TRACY

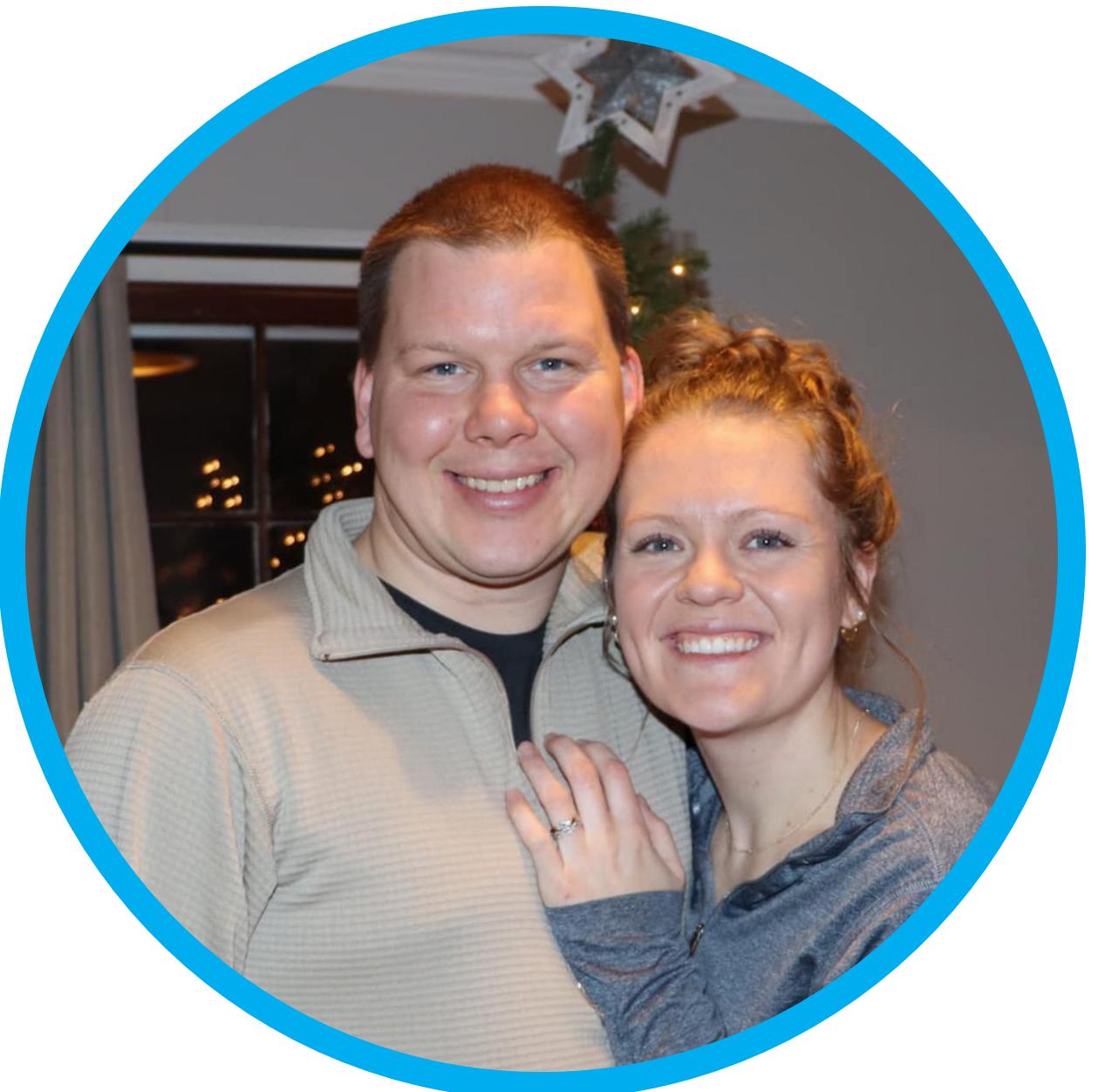
Are you inspired to give whenever there is a matching gift opportunity? Behind each matching gift is an ultra generous matching donor who fuels the success of our fundraising campaigns.

Since 2020, Jean and Tracy have been our matching donors for our Giving Tuesday every November with the hope to be a catalyst for others. They have a heart for this part of the world given that Jean's family is from Haiti and many of the people Water at Work Ministry serves are displaced Haitians

Water at Work Ministry is so grateful to have captured the heart of a delightful, devoted couple who are such great champions for clean water and the Gospel of Jesus.

**Curious about becoming a matching donor like Jean & Tracy?
Reach out to us today!**





FOUNTAIN DONOR HIGHLIGHT: **CASEY & ALAINA**

One way that Casey and Alaina regularly reveal their caring hearts for others is through hosting frequent evenings of fellowship for their community. They embody a servant-heart mentality on a daily basis and find creative ways to reach people in need.

This year, they were initially invited to a Water at Work Ministry event by a friend. After learning about Water at Work's mission, they decided a one time gift wasn't enough. They wanted to make an ongoing difference, so they decided to become monthly donors and joined the Fountain! They love how the mission of clean water connects people not only to physical water, but also to the Living Water of Jesus!

Since then, they have continued to increase their monthly gift as the blessings in their life continue to flow. What an opportunity they made out of a simple invitation. Water at Work Ministry is so grateful for them!

[Curious about joining the Fountain like Casey and Alaina? Reach out to us today!](#)

LIFETIME MAJOR DONORS

OVER \$100,000

Tom & Sue Flaim
Greg Thompson
Jim & Jenifer Cusick

OVER \$40,000

Matthew Blevins
Dan & Susan Blevins

OVER \$20,000

David Cormack
Jean & Tracy Joseph
Matt Geller
Ron & Renee Parker

OVER \$10,000

Mitch Fenbert
Charles & Lisa Gray
Jeffrey Miller
Cathy Hazelton
Velma Lockhart
David & Valerie Sansbury
Jacquie Waldron
Kevin McAdams

OVER \$5,000

Larry Sliauter
Jon & Meg Reneslacsis
Burke Robinson
Len & Shirley Greco
Anne Reneslacsis
Keith Helferich
Sam & Carolyn Magruder
Tim Fenbert
Frank & Ellen Stringer
David & Kami Hershberger
Ivy Ann Ku
Melissa Preston
Evan & Ginny Secor
Angie O'Farrell
John & Charlene Shambach
Will & Donna Raysby
Buzz Bernard
William Kane
Stu & Liz Butler
Dan & Christi Phillips
Thomas Vasey
Nina Lee
Matthew & Sidney Bullard
Jenny Johnson
Debbie Cortjens
Mike & Marybeth Klipstein
Ben & Jennifer Yin
James & Diana Chen
Harold & Patsy Simcox

OVER \$2,000

Al & Gail Chambliss
Matt Allen
Ron & Michelle Hailey
David Tirsell
Deborah Zinn
Chris Vogel
Christopher Bohrer
Byron Bradley
Jason M. Raysby
Stanley Dahlby
Craig & Kim Steuterman
Casey & Alaina Richards
Laura Hirt
Ryan & Lesley Heath
John & Kathy Healy
Ben Chu
Derrel Emmerson
Harry Menhorn
Randall & Tonya Bellavance
Bill Stark
Tina Wilson
Craig & Dana Reynolds
Bill Wiley
Caroline Koo
Jay & Lesley Gentry
Nancy McWhorter
Susan Grissom
Kathleen Avery

DEVOTED FOUNTAIN MEMBERS

Abraham Wang

Al Williams
Alan & Ronda Sides
Almir Rocha
Angel Marquez
Angela Jeffrey
Angie O'Farrell
Anne Reneslacsis
Benjamin Payne
Bill Woltjen
Blake & Debbie Benedict
Bobby Hayes
Buzz Bernard
Byron Bradley
Carey Mackesey
Carla Haack
Caroline Koo
Casey & Alaina Richards
Cathy Hazelton
Charles & Joy Carr
Craig Maskil
Dan Shiarah
Danny Parsons
David Tirsell
David Wilhite
Deb Zinn
Dian Thomas
Donna Braun
Dreama Allred
Drew & Jessa Swearingen

Eileen Kelly

Eleanor Brazell
Frank & Ellen Stringer
Fred & Barbara Kincaid
Gail Stanton
Gnanaraja Elango
Gregory Mikkelsen
Heather Dobbins
Jacquie Waldron
Jason & Julie Johnson
Jeff & Tara Kleefisch
Jeff & Grace Huang
Jim & Anne-Marie Blevins
Jim & Julie Philpott
Joann Brindle
John & Amy DeVillez
Joy Bridges
Judith Phillips
Keith Helferich
Larry Sliauter
Lauren Nitti-Rizzo
Lawrence Wood
Leo Castillo
Linda Shelton
Lisa Crews
Mike Smith
Mitch Fenbert
Myron Downs
Nathan Haferman
Patrick & Tonya Borders

Patti Pease

Phillip & Zenia Chen
Rachel Santiago
Richard & Helen Cortland
Rita Walker
Robert & Holly Kornegay
Robert & Mandy Edwards
Ron & Renee Parker
Ryan & Jill Bussell
Ryan & Lesley Heath
Sarah Lewis
Sonja Eads
Stephen & Teresa Nichols
Stephen Chang
Steven & Mei Fan
Stu & Liz Butler
Susan Young
Tim & Joyce Dalrymple
Tim Cusick
Todd & Janise Hurley
Tom & Sue Flaim
Tyler Flaim
Velma Lockhart
Walter King
William Fuller
William Gibson
William Kane

ON TO 2023

LOOKING AHEAD

"Water gives the opportunity to get closer to different types of people and different communities - bringing them what is the living water that is Christ Jesus but also bringing them healthy, clean water.

We want to continue expanding, to continue growing a lot in this ministry. Above all, we want these projects to be sustainable so that other projects can be born from them. We want to impact more communities and churches.

We are very grateful for what the Lord has placed in our hands, which is being able to work for this ministry, seeing how the communities have grown, and how people have stopped consuming polluted water."

Mariela Perez
Director General, Fundación
WATER AT WORK MINISTRY





WATER AT WORK MINISTRY

BOARD OF DIRECTORS 2022

TOM FLAIM

Founder & Board Chairman
Civil Engineer/Manager at FirstWater

JIM CUSICK

Board President
Regional VP at SAP

TIM FENBERT

Chief Financial Officer & Board Member
President at LeaderGov

JULIE PHILPOTT

Board Member
Community Volunteer

LESLEY HEATH

Board Member
Community Volunteer

KEVIN MCADAMS

Board Member
CFO at PGi

MELISSA PRESTON

Board Member
Owner of Preston CPA

MATTHEW BULLARD

Board Member
Reverend/Director at Parkway Presbyterian Church

CONNECT WITH

WATER AT WORK MINISTRY

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